

1 NEIL FLETCHER – CLASSIC CAR CLUB (SOUTH) LTD

It is very simple to write a testimonial for Thomas Cox & Co – when you have received such fantastic personal service the words come easily. Peter Cox has been an instrumental and key player in establishing and operating the Classic Car Club in the South and will continue to be so. Peter's service even extended to signing documents for me by fax when he was away in Australia. Peter, it has been really great to have you on board and I am looking forward to you being an integral part of my team for a long while to come.

2 STEVE WALKER – ALBAN WALKER LTD

Thank you very much for your invaluable advice throughout my recent acquisition of the new company. This was the first real test of your assertion that you were much more than a bean-counting style of company and I have to say that you and your colleagues proved yourselves to be highly competent, imaginative and truly proactive throughout – which was what I needed. I have had my own businesses for almost 20 years and have experienced everything from well meaning but under resourced one-man-band firms to anonymous “of course our fees are justified” corporate accountants. The middle road you tread works extremely well and I am delighted to be on your client list.

3 STEVE WINPENNY – FENLAND HYDROTECH LTD

In 21 years in business, we have had three accountants. Two have shown us where we have been. This is like trying to drive whilst only looking in the rear view mirror. Only Peter has helped and encouraged us to see where we are going, and to step back from working in the business to working on the business. If you don't know where you are going, you are unlikely to get there. Thomas Cox & Co has helped us to clearly identify our goals as a business, and this has helped us to regularly achieve six-figure profits.

4 SIMON ROBINSON – ROBINSON METALWORK LTD

Having relocated to new premises in 2004, we were looking for a fresh start in all aspects of our business and decided it was time for a change of accountants. We were introduced to Peter Cox of Thomas Cox & Co. and have been thoroughly satisfied with their levels of service and performance. As a family run and owned business we place a great emphasis on people and the importance of a good working relationship. Peter and his team have always been both proficient and pro-active in all aspects of accountancy and have added real value to our business. Rather than just gaining a new accountant we feel we have gained a valuable member to our team that will help us achieve our aims and objectives in the coming years.

5 EDWARD MARTIN – STOCKDALEMARTIN

Before we joined Thomas Cox & Co we were struggling to find an accountant who understood our business, its potential and the way we operated. As such we found ourselves presented with an unnecessary tax bill in year 1, with no real understanding how we were performing as a business. Our brief to Thomas Cox and Co was always very clear – we need the right information to be able to make strategic and tactical decisions, whilst maximising our profit potential. I am pleased to say that together we have successfully achieved that. In the past few years the business has grown exponentially and the support and advice you personally have given us, supported by the financial systems we have implemented has allowed us to maximise that growth, and realise significant increases in profitability. Thank you for all your support in driving the business forward.

6 TOM WARREN – R C WARREN PACKERS LTD / JURA WATCHES LTD

I currently utilise the services of Thomas Cox & Co for two of the companies that I run (combined turnovers of approximately £4.5m) and I can gladly explain what sort of service you can expect from them and I will outline their help in developing a start up business.

In the summer of 2006 the process of establishing a brand new business was begun which was to operate as a combined “bricks and mortar/internet” company. It is in the luxury accessories area and projected turnover is expected to grow from £2.75m in the first year to £6.0m in the third. I chose to use Peter Cox of Thomas Cox & Co due to the relationship I had previously built up with him over a number of years. In particular I have always liked the fact that Peter not only provides a professional service but is also accessible and very reliable. To start with Peter was closely involved in introducing us to a new Bank. He facilitated the introduction and assisted in providing the bank with the necessary financial information required.

The next stage was the development of a Business Plan which was to be utilised to source finance; this was going to be raised via a Bank and also External Investors.

Peter was responsible for putting together the financial projections required for the business plan; this included profit and loss, balance sheet, cash flow projections and key statistics and ratios forecasts. Forecasts were developed for the first three years of the new enterprise. The new business took nearly a year to complete and in this period there were frequent changes required to the business plan. Peter was extremely accommodating (often at very short notice) whenever amendments were needed. Peter also offered us advice on many aspects of the business plan from dealing with HMRC to assistance in handling the external investors. This advice has proven to be invaluable. The new company is due to launch & naturally Thomas Cox & Co will be the accountants. I can thoroughly recommend Thomas Cox & Co.